

# Sales proposal



QUOTE PREPARED FOR

Benefits Experts Insurance Agency, Inc

PREPARED BY

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#### Our mission is to make communications simple and effortless for everyone

Say goodbye to complicated legacy systems and hello to cutting-edge technology with a secure, one-stop solution for all your communications needs. Your teams will have all the accessibility they need to seamlessly communicate and collaborate from anywhere, becoming more productive, effective, and efficient as a result.

Our cloud-based communications and collaboration platform offers much more than traditional office phone systems, VoIP business phone service, or virtual PBX. It includes a comprehensive set of business capabilities that unify voice, video, team messaging and collaboration, SMS, conferencing and online meetings, contact center, and fax.



## All-inclusive cloud communications and collaboration system

#### Ease of management

- Manage all offices and users with a single easy-to-use interface from anywhere, including mobile devices
- Enjoy complete administrative control, self-service capabilities for users, and reduced dependence on service providers

# Global Operations Private Data Centers 30+ 7 Public Cloud Regions 6 5 RingCentral Offices 12 7K

#### Open platform

- Over 230 ready-to-use integrations with business cloud apps, including Microsoft Office 365, Salesforce,
- ServiceNow, Zendesk, and Google G Suite; for the latest, refer to <a href="https://www.ringcentral.com/apps">https://www.ringcentral.com/apps</a>
- Developer platform with open APIs and SDKs to enhance business workflows with custom integrations

#### Global availability: Wherever you are, we're there for you!

- Deploy and manage a single solution globally in 40+ countries
- Instantly provision and activate employees in countries with local capabilities
- Number availability in over 100 countries
- Multi-lingual product and support
- Product localization in 15+ languages and multi-lingual support



### Awards and industry recognition

RingCentral is a leader in cloud-based business communications and collaboration solutions.

Gartner	A Gartner Magic Quadrant Leader for UCaaS, Worldwide, 6 years in a row
IHS Markit	#1 Leader in the IHS Markit North American UCaaS Scorecard, 3 years in a row
Forrester <sup>®</sup>	Leader in The Forrester Wave for UCaaS Providers, 2019
FROST & SULLIVAN	Frost & Sullivan Company of the Year 2019, 2017, and 2016
Aragon Research	Leader in the Aragon Research Globe for UCC, 3 years in a row
{API:WORLD}	Best in Communications APIs, 2019
2021 DEVPORTAL AWARDS	API the Docs - Best Developer Dashboard
DEVIES A W A R D S	Developer Week Devies - Best in Communications Innovations 2020
IDC AMAZYZE PYTURE	IDC MarketScape names RingCentral a Worldwide Leader for UCaaS Service Providers for Enterprise and SMB

#### Resources

RingCentral service portal—<u>login.ringcentral.com</u>

Trust Center—ringcentral.com/trust-center.html

Online training and educational resources—support.ringcentral.com

See our ever growing list of customers and industry-relevant case studies here: <a href="https://ringcentral.com/whyringcentral/casestudies.html">https://ringcentral.com/whyringcentral/casestudies.html</a>



# **Budgetary Quote**

Prepared for:

Benefits Experts Insurance Agency, Inc 10 Almaden Blvd., Suite 560 San Jose CA 95113

**United States** 

Serge Barbir

Manager

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Quote Name: Benefits Experts Insurance

Agency, Inc 1

**Quote Creation Date:** February 16<sup>th</sup>, 2023

**Quote Expiration Date:** March 17<sup>th</sup>, 2023

**Estimated Contract Start Date:** 

Initial Term: 36 Months
Renewal Term: 36 Months

Currency: USD Payment Plan: Monthly

# RingCentral MVP Services

Recurring Services				
Summary of Service	Qty	Rate	Subtotal	
DigitalLine Unlimited Premium	8	\$31.87	\$254.96	
DigitalLine Unlimited Premium		\$26.87		
Compliance and Administrative Cost Recovery Fee		\$4.00		
e911 Service Fee		\$1.00		
	\$254.96			

Total Amount\* \$254.96

RingCentral Office is now RingCentral MVP. All references to "RingCentral Office," whether in the Agreement or its attachments, Order Forms or descriptions, mean "RingCentral MVP".



<sup>\*</sup>Does not include taxes and fees.